

## **Kentwood Real Estate Surpasses \$1 Billion in Production for 2011 by mid-November**

DENVER – Kentwood Real Estate, Colorado’s Premier Real Estate Company, has surpassed \$1 billion in total sales volume for 2011. The landmark milestone, recorded in mid-November, was the leading real estate firm’s 11th such accomplishment and firmly establishes Kentwood Real Estate as a national leader in marketing expertise and customer service.

Kentwood’s total production through mid-November was \$1,000,250,185 representing a total of 2,311 real estate transactions. Kentwood Real Estate surpassed the \$1 billion mark in 10 of the past 11 years, including 2011, with only 157 real estate agents. As the challenging market continued last year, Kentwood’s top-producing real estate professionals once again surpassed the \$1 billion milestone, firmly establishing Kentwood Real Estate among the best in the country.

“This is a very major achievement in such a challenging real estate market,” said Peter Niederman, Chief Executive Officer of Kentwood Real Estate, “and one that could only be accomplished by the most experienced, dedicated real estate professionals in the business. By focusing on the most advanced marketing programs in the industry, including one of the country’s top-performing Internet sites, we have recorded another outstanding year. Our broker associates are among the most accomplished at finding excellent opportunities for buyers and maximizing exposure of properties for sellers. It’s also a true testament to our agent’s old-fashioned hard work and perseverance.”

In a ranking of the top 100 real estate firms in the nation for 2009 by the National Association of Realtors (NAR), Kentwood Real Estate topped the charts with an average sales volume of nearly \$5.8 million per each of the company’s approximately 160 agents. Last year, Kentwood was ranked number three in total sales volume per agent by the NAR and Real Trends, Inc., and was also ranked number one by the Denver Business Journal among the top 25 real estate brokerages in metro Denver.

Broker Associate Bob Kelly of Kentwood’s Denver Tech Center office pushed the company over the \$1 billion mark with the sale of a \$335,000 listing owned by Joan Brown. While firmly established as the leader in the marketing of luxury homes, Kentwood Real Estate serves the diverse real estate needs of clients in every price range, including condominium, lofts, townhomes and single-family homes.

Kentwood Real Estate is dedicated to its legacy of being “Colorado’s Premier Real Estate Company” through the highest producing, most knowledgeable, caring and experienced sales team in the country, offering the highest quality customer service experience.

Kentwood Real Estate is an innovator known for unparalleled marketing strategies and superior Internet technology that places its clients in the best possible position.

Kentwood Real Estate is comprised of The Kentwood Company in the Denver Tech Center, Kentwood Company at Cherry Creek, and Kentwood City Properties in downtown Denver. For more information, visit Kentwood Real Estate online at [www.DenverRealEstate.com](http://www.DenverRealEstate.com).